

**Introducing for the small business:**

**All the management control information  
and computer systems services  
previously available only to the  
largest corporation.**

**Taranto**  
**& ASSOCIATES, INC.**  
MICROCOMPUTER SALES & SERVICES

121 Paul Drive, San Rafael, CA 94903

# **If you're a small businessman, you may have recently installed a microcomputer or are thinking about utilizing one for the first time. If so, this page has been designed for you.**

The computer is no longer a sophisticated tool that can be used only by large corporations. Today you can buy a computer for a few thousand dollars that fits on a table top—and does everything a room full of computers used to do.

The moderate price of these microcomputers makes it possible for the small businessman to utilize the computer for the first time to make his business run more efficiently—and more profitably.

That doesn't mean you have to go out and hire a high-salaried technician once you've decided upon a computer. But it does mean you will need adequate systems and programs to make the computer work for you.

And this has often been a problem. Up to now. Now Taranto & Associates helps you control your business with the same kind of systems available only to large corporations. We do this through a complete spectrum of modestly priced computer software specifically designed for the small business.

## **Problems need solutions.**

Taranto & Associates approaches the use of the computer a little differently than most firms. We want to find the solution to your specific problems. In other words, we are solution oriented, not machine oriented. We are dedicated to the use of the computer on a personal level to help the small business operate more efficiently.

Taranto & Associates doesn't push computers. We don't push programs or systems. What we do is find ways problems can be solved with new equipment or new systems for equipment presently being used.

We'll tell you honestly what you need and what you don't. (If it isn't practical for you to set up a system, we'll tell you that. We'll also tell you if you need a larger system than our programs are suited for. What we want is what you want too: the best solution to your specific needs.)

## **We sell solutions.**

Once Taranto & Associates draws up specifications for the type of computer to be used, our work really begins. We then set up the programs and systems to help you use it most efficiently. In most cases, it is more feasible to use programs that are already available. If we don't have them, we know where to find them without wasting your time and effort.

We will also order necessary supplies—from ribbons to disks to tape. We'll worry about the electrical power, the work space, the air conditioning—everything that is part of preparing an efficient system. We do all the worrying so that you don't have to. Once everything is in operation, we will also keep you advised on the latest techniques to help you improve your use of your computer.

In short: we offer you solutions to your problems. Maybe it's just a disk you need. Or a carton of them. Or a book. Or sheets of paper. No problem is too small for us to tackle. (But each solution is always the right one for you.)

## **Not all programs are alike.**

In addition to our consultant services, Taranto & Associates offers complete accounting and inventory control systems for the small computer. Our programs have been devised for the most efficient use of your time and the time on the computer. They are practical, economical, and have been simplified to adapt easily to your business. They are supplied in the most usable form, to help you extend the capabilities of your microcomputer.

Once you have used our programming systems, you will understand why they are so widely praised. Each has been prepared with the kind of expertise that can only come from years of experience and a dedication to seeing a job well done. Utilizing one of our systems is like adding a computer expert to your staff—without the added cost.

## **Meet Irwin Taranto.**

The head of Taranto & Associates, Irwin Taranto, has been involved in computer-based systems for almost a quarter-of-a-century. His particular emphasis has always been on making the computer work more efficiently for man—translating the problem-solving of the user's requirements into meaningful computer processing. He has helped many small businesses use a computer for the first time—ranging from carpet stores to shoe stores to truck parts suppliers.

Before setting up his own company, Mr. Taranto supervised computer program installations for Radio Corporation of America and Western Electric Co. The major areas of application included retailing, medical record keeping, general accounting and financial accounting. He was an early developer of modular program technique and was elected a Charter Member of the RCA Systems Achievement Club after developing multi-programming environment for second-generation computers.

Mr. Taranto is a certificated adult teacher by the State of California and his seminars on the use of the microcomputer are widely attended. Today he is sincerely dedicated to helping the small businessman run his business more efficiently through the use of the computer.

His background and dedication are the reasons why you will find Taranto & Associates at the foreground of innovative programming as the use of small computers expands into new areas.

# Taranto

## & ASSOCIATES, INC.

MICROCOMPUTER SALES & SERVICES

PRICES EFFECTIVE SEPT. 15, 1981; SUBJECT TO CHANGE WITHOUT NOTICE!

### ORDER FORM

NAME.....

COMPANY.....

ADDRESS.....

CITY/STATE/ZIP.....

TELEPHONE (.....).....

SYSTEMS:	MODEL I.....	MODEL III.....			
	.....INVOICING.....AR.....AP.....PR		@	99.95	= .....
	.....GL/CASH JOURNAL .....			149.95	= .....
	.....INVENTORY CONTROL .....			99.95	= .....
	.....WORD PROCESSING .....			19.95	= .....

	MODEL II	TRSDOS.....		CP/M.....	
.....	GENERAL LEDGER/CASH JOURNAL .....			299.00	= .....
.....	ACCOUNTS RECEIVABLE/INVOICING .....			349.00	= .....
.....	ACCOUNTS RECEIVABLE BALANCE FORWARD .....			399.00	= .....
.....	ACCOUNTS PAYABLE/PURCHASE ORDER .....			349.00	= .....
.....	PAYROLL .....			299.00	= .....
.....	PAYROLL/JOB COSTING .....			399.00	= .....
.....	WORDBANK .....			149.95	= .....
.....	INVENTORY CONTROL .....			399.00	= .....
.....	SCRIPSIT .....			299.00	= .....
.....	VISICALC .....			299.00	= .....
.....	PROFILE II .....			179.00	= .....
.....	.....				= .....

#### BOOKS

OSBORNE/MCGRAW-HILL					
	General Ledger .....			20.00	= .....
	Accounts Receivable/Accounts Payable .....			20.00	= .....
	Payroll .....			20.00	= .....
	Invoicing by TARANTO & ASSOCIATES, INC. (MODEL I & III)			10.00	= .....

ALL SALES SUBJECT TO  
FINAL APPROVAL

SUB-TOTAL			= .....
SUB-TOTAL FROM OTHER SIDE			= .....
Sales Tax @ 6% (Calif.)			= .....
Shipping			= .....
TOTAL			= .....

M. C. /VISA ..... EXP. DATE .....

## The Total System Store™

# SUPPLIES PRICE LIST - EFFECTIVE FEBRUARY 1, 1982

## DISKETTES - SCOTCH - 10 PACK - SOFT SECTOR

D744-0	SS/SD - 5.25" .....	29.95	.....	.....
D744D-0	SS/DD - 5.25" .....	34.95	.....	.....
D745-0	DS/DD - 5.25".....	41.95	.....	.....
D740-0	SS/SD - 8" .....	30.95	.....	.....
D740-OWP	SS/SD - 8", write protected .....	30.95	.....	.....
D740/2-0	SS/SD - 8" .....	49.95	.....	.....
D741-0	SS/DD - 8" .....	38.95	.....	.....
D743-0	DS/DD - 8" .....	49.95	.....	.....
D743-256	DS/DD - 8", 256 Format .....	49.95	.....	.....

## DISK DRIVE HEAD CLEANERS

D7440HC	5 1/4" - DRIVES .....	24.95	.....	.....
D7400HC	8" - DRIVES .....	24.95	.....	.....

## CRT FILM

CRTFILM	12" - REDUCES GLARE .....	13.95	.....	.....
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## PRINTER RIBBONS

RT420	Centronics 700 Series-Silver Dollar ....	3.50	.....	.....
	Dozen.....	38.50	.....	.....
RT421	Zip Pack.....	4.00	.....	.....
	Dozen.....	44.00	.....	.....
RT495	TI810 .....	4.25	.....	.....
	Dozen.....	46.75	.....	.....
RT415	Microline 80/82/83 .....	3.00	.....	.....
	Dozen.....	33.00	.....	.....
RT471	C-Itch, Diabie HYType II .....	5.00	.....	.....
	Dozen .....	55.00	.....	.....

## PLASTIC INSERTS - 10 PACK

PLASTIC5	5 1/4" - For 3-rings Binder.....	7.49	.....	.....
PLASTIC8	8" - FOR 3-rings Binder.....	7.49	.....	.....

## POWER LINE SURGE SUPPRESSORS

SS120/2	2 3-Prong Sockets .....	69.00	.....	.....
SS120/4	4 3-Prong Sockets .....	79.00	.....	.....
SS120/6	6 3-Prong Sockets .....	89.00	.....	.....

## EQUIPMENT & HARDWARE

HMOD	Cat Modems .....	175.00	.....	.....
HCRS232	RS 232C Cable - Model II .....	29.95	.....	.....
HDD5	5 1/4"-Shugart Disk Drive, 35 Track.....	349.00	.....	.....
HDD8	8"-Parasitic Drive for Mod I or II.....	845.00	.....	.....
HCON8	Controller Chip for 8" Drive-Mod I.....	234.00	.....	.....
HPRINTER	TI810-VFC-Parallel 150 CPS/Bi-Dir.....	1995.00	.....	.....
H80	Microline 80 -80CPS .....	495.00	.....	.....
H82	Microline 82A-120CPS/Bi-Directional.....	695.00	.....	.....
H83	Microline 83A-120/CPS/Bi-Direct.....	1045.00	.....	.....

## PAPER

PAPER911	9 1/2" X 11" - 3000 Sheets .....	39.95	.....	.....
PAPER1114	11 1/2" X 14 7/8" - 3000 Sheets .....	47.95	.....	.....

## PKay - KEY BOARD COMPANION

PKAY1	TANDY I-Pedestal,Stand, Line Guide .....	49.95	.....	.....
PKAY2	TANDY II-Pedestal,Stand,Line Guide .....	74.95	.....	.....

## SUB-TOTAL

=.....

NOTE: Quantity Discounts Available

# SYSTEM DEFINITION QUESTIONNAIRE - CP/M

For efficiency and ease of operation, your system will be generated according to your defined specifications. You should be as accurate as possible in answering the following volume questions. There will be sufficient leeway when your system is generated. Do not use higher volumes than are necessary, lest a shortage of disk space result. Maximum volumes require 64K memory and 2 megabytes of disk storage.

Kind of machine .....  
 Kind of terminal .....  
 Number of disk drives on system .....  
 (Single or Double Density)

## GENERAL LEDGER

1. How many accounts are in your chart of accounts including title, heading and total accounts? .....
2. What is your average monthly transaction volume? .....  
 (Each credit or debit entry is a transaction)
3. How many months of account summary do you want? .....  
 (Minimum 0, Maximum 12)
4. Do you want the account number to print on the financial statement? .....  
 (If no, account number will still print on trial reports)

## ACCOUNTS RECEIVABLE/INVOICING

5. Maximum number of customers you may have? (Maximum 2000) .....
6. Maximum number of Open (unpaid) Invoices? (Maximum 1500) .....
7. Should A/R integrate to Inventory? .....  
 (Yes or No. Of course you must have purchased our Inventory)
8. Should A/R integrate to General Ledger? .....  
 (Yes or No. Of course you must have purchased our G/L)
9. Should invoice number be generated automatically? .....
10. Should system print zero and credit balance statements? (yes or no) .....

## ACCOUNTS RECEIVABLE BALANCE FORWARD

11. Maximum number of customers you may have? (Maximum 2000) .....
12. Maximum number of monthly transactions (Maximum 11,000) .....
13. Should A/R Integrate to General Ledger? .....  
 (Yes or No. Of course you must have purchased our G/L)

## ACCOUNTS PAYABLE

14. Maximum number of vendors you may have (Maximum 1400) .....
15. Maximum number of open (unpaid) invoices? (Maximum 1400) .....
16. Should A/P integrate to General Ledger? .....  
 (Yes or No. Of course you must have purchased our G/L)
17. Should purchase order number be generated automatically? .....
18. Is job costing distributions desired? .....

NOTE: THE TOTAL NUMBER OF VENDORS plus the total number of open invoices may not exceed 2000.

## PAYROLL

19. How many employees will you have over the course of a year? .....  
 (Maximum 300)
20. How many pay periods per year? .....  
 (Weekly = 52, Biweekly = 26, Semi-monthly = 24, Monthly = 12 )
21. Should Payroll integrate to General Ledger? .....  
 (Yes or no ---Of course you must have purchased our G/L)
22. Is Job Costing to be included? (yes or no) .....
23. State tax to be included? Which State?.....  
 (Note: If you have a city tax, send us the booklet and we will include.)

## INVENTORY CONTROL

24. Maximum number of items you may have? (Maximum 5000) .....
25. Should Inventory integrate to General Ledger? .....  
 (Yes or No. Of course you must have purchased our G/L)

Indicate your desired PASSWORD for the systems:(4 characters)  
 Account Payable .....Accounts Receivable .....General Ledger .....  
 Payroll .....Inventory Control .....

# General Ledger/Cash Journal System

- Although there is limited disk space, no inherent file maximums exist.
- Account numbers are user defined and controlled rather than built into the system. Any numbers from .1 to 99999.8 may be used.
- Transactions can be entered either through Direct Posting, Cash Journal or external sources such as Accounts Payable, Accounts Receivable, Payroll, and Inventory Control or any other user source. The Account Master file validates all transactions before they are accepted.
- Account data is maintained by month for the previous and current years. Account Summary reports provide the beginning and ending balances and all transactions for up to a full year providing a complete audit trail of the entries.
- For full identification of entries, 23 Characters of description are available. The description will print on all activity listings.
- Retained earnings are automatically posted to user-defined account, while gross and net profits may be calculated automatically at any point in the Income Statement.
- Up to nine divisions and summaries for departmentalization or multi-company listings can be used.
- Report generator; allows user to actually create his own reports using any account in the master chart of accounts, in any sequence.
- Budgeting and year-to-year Comparison, in dollars and percentages, is included and accessible through the report generator.

SUPER SALES INC. GENERAL LEDGER UPDATE									
					DATE 12/31/79 PAGE 1				
ACCT	SRC DATE	REF	AMOUNT	DESCRIPTION	SRC DATE	REF	AMOUNT	DESCRIPTION	
1111.0	3 12/31	0	6,238.50	CASH	3 12/31	0	5,523.06	CASH	
			P/R 0	A/P 0	A/R 0	G/L 2		OPENING BAL	5,461.32
			NET CHANGE	714.64			714.64	CLOSING BAL	6,175.96
1100.0	3 12/31	1031	100.00	PREMIUM	3 12/31	1031	100.00	PREMIUM	
			P/R 0	A/P 0	A/R 0	G/L 2		OPENING BAL	825.25
			NET CHANGE	200.00			200.00	CLOSING BAL	625.25
1500.0	3 12/31	1032	130.56	DECEMBER	3 12/31	1032	130.56	DECEMBER	

SUPER SALES INC. GENERAL LEDGER UPDATE									
					DATE 12/31/79 PAGE 2				
ACCT	SRC DATE	REF	AMOUNT	DESCRIPTION	SRC DATE	REF	AMOUNT	DESCRIPTION	
4310.0	3 12/31	401	1,400.50	PAYROLL	3 12/31				
			P/R 0	A/P 0	A/R 0	G/L 1		OPENING BAL	0.00
			NET CHANGE	1,400.50			1,400.50	CLOSING BAL	1,400.50
4330.0	3 12/31	405	27.82	SAV PABLO STATIONERY	3 12/31				
			P/R 0	A/P 0	A/R 0	G/L 1		OPENING BAL	0.00
			NET CHANGE	27.82			27.82	CLOSING BAL	27.82
4340.0	3 12/31	403	100.00	A & S MANAGEMENT CO	3 12/31				
			P/R 0	A/P 0	A/R 0	G/L 1		OPENING BAL	0.00
			NET CHANGE	100.00			100.00	CLOSING BAL	100.00
4350.0	3 12/31	406	150.00	JOHN SHASTER	3 12/31				
			P/R 0	A/P 0	A/R 0	G/L 1		OPENING BAL	0.00
			NET CHANGE	150.00			150.00	CLOSING BAL	150.00
4360.0	3 12/31	402	156.38	SAV FRANCISCO REPORTER	3 12/31				
			P/R 0	A/P 0	A/R 0	G/L 1		OPENING BAL	0.00
			NET CHANGE	156.38			156.38	CLOSING BAL	156.38
4370.0	3 12/31	1031	100.00	PREMIUM	3 12/31	1032	130.56	DECEMBER DEPRECIATION	
			P/R 0	A/P 0	A/R 0	G/L 4		OPENING BAL	0.00
			NET CHANGE	461.12			461.12	CLOSING BAL	461.12
RETAINED EARNINGS			253.52						
TOTAL NET CHANGE									
DEBIT ACCOUNTS			6,499.62						
CREDIT ACCOUNTS			6,499.62						
PROOF			0.00						

SUPER SALES INC. DIRECT GENERAL LEDGER POSTINGS									
					DATE 12/31/79 PAGE 1				
ACCOUNT	SRC DATE	REF	AMOUNT	DESCRIPTION	ACCOUNT	SRC DATE	REF	AMOUNT	DESCRIPTION
1100.0	3 12/31	1031	100.00	PREMIUM	4370.0	3 12/31	1031	100.00	PREMIUM
1500.0	3 12/31	1032	130.56	DECEMBER	4370.0	3 12/31	1032	130.56	DECEMBER DEPRECIATION
			4 TOTAL DIRECT POSTINGS				261.12		

**Taranto**  
& ASSOCIATES, INC.

P.O. Box 6073 San Rafael, CA 94903 (415) 472-2670  
Outside California 800-227-2868



SUPER SALES INC. CASH RECEIPTS TRANSACTIONS				DATE 12/31/79 PAGE 1	
ACCOUNT	DATE	REFERENCE	DESCRIPTION	AMOUNT	CHECK TOTAL CASH CONTRA
31150 0	12/31	1134	JONES CLOTHING STORE	495 00	495 00
31110 0	12/31	1135	SMITH AUTO REPAIR	278 65	
31150 0	12/31	1135	SMITH AUTO REPAIR	1,314 69	1,593 34
31110 0	12/31	1136	GREEN MANUFACTURING	2,156 79	2,156 79
31150 0	12/31	1137	L. B. CARLSON	1,076 25	1,076 25
34110 0	12/31	1138	MAYN WATER CO	100 00	100 00
34150 0	12/31	1139	FRIENDLY BANK INC	17 12	17 12
11110 0			CASH ACCOUNT TOTAL		6,238 50
		7	TOTAL CASH RECEIPTS		6,238 50

SUPER SALES INC. CASH DISBURSEMENTS TRANSACTIONS				DATE 12/31/79 PAGE 1	
ACCOUNT	DATE	REFERENCE	DESCRIPTION	AMOUNT	CHECK TOTAL CASH CONTRA
43100 0	12/31	481	PAYROLL	1,400 50	1,400 50
43600 0	12/31	482	SAN FRANCISCO REPORTER	156 38	156 38
43400 0	12/31	483	A & S MANAGEMENT CO	100 00	100 00
32110 0	12/31	484	FOUR X COMPANY	2,118 79	
32150 0	12/31	484	U P S.	23 15	2,141 94
43300 0	12/31	485	SAN PABLO STATIONERY	27 82	27 82
42100 0	12/31	486	NEVADA OIL CO	83 94	83 94
32150 0	12/31	487	MICRO-HARDWARE, INC	1,463 28	1,463 28
43500 0	12/31	488	JOHN SHYSTER	150 00	150 00
11110 0			CASH ACCOUNT TOTAL		5,523 06
		9	TOTAL CASH DISBURSEMENTS		5,523 06

SUPER SALES INC.				DATE 12/31/79
MONTHLY INCOME STATEMENT				PAGE 1
	DECEMBER 1979	DECEMBER 1978	VARIANCE	
INCOME				
SALES OF MERCHANDISE				
MERCHANDISE	\$ 2,435.44	\$ 2,721.70	\$ 286.26- 18.52	
EQUIPMENT	3,685.94	2,485.00	1,200.14 48.28	
TOTAL SALES OF GOODS	\$ 6,121.38	\$ 5,206.70	\$ 914.68 17.55	
COST OF GOODS SOLD				
COST OF MERCHANDISE	2,118.79-	2,620.76-	501.97 19.15	
COST OF EQUIPMENT	1,463.28-	1,723.93-	260.65 15.12	
FREIGHT IN	23.15-	81.79-	58.64 71.70	
TOTAL COST OF GOODS SOLD	\$ 3,605.22-	\$ 4,426.48-	\$ 821.26 18.55	
GROSS PROFIT	\$ 2,516.16	\$ 780.22	\$ 1,735.14 222.16	
OTHER INCOME				
CONSULTING FEES	100.00	50.00	50.00 100.00	
INTEREST INCOME	17.12	0.00	17.12	
TOTAL OTHER INCOME	\$ 117.12	\$ 50.00	\$ 67.12 134.24	
TOTAL INCOME	\$ 2,633.28	\$ 830.22	\$ 1,803.06 216.87	
EXPENSES				
AUTO EXPENSES	83.94	17.45	66.49 381.03	
SALARIES AND WAGES	1,400.50	425.87	974.63 228.06	
SUPPLIES	27.82	14.56	13.26 91.07	
RENT	100.00	100.00	0.00 0.00	
OUTSIDE SERVICES	150.00	0.00	150.00	
ADVERTISING	156.38	52.51	103.87 197.01	
OTHER EXPENSES	461.12	12.49	448.63 33391.91	
TOTAL EXPENSES	\$ 2,379.76	\$ 622.00	\$ 1,756.00 262.06	
NET INCOME BEFORE TAXES	\$ 253.52	\$ 208.14	\$ 45.38 21.00	
FEDERAL INCOME TAXES				
FEDERAL INCOME TAXES	0.00	0.00	0.00	
STATE INCOME TAXES	0.00	0.00	0.00	
TOTAL TAXES	\$ 0.00	\$ 0.00	\$ 0.00	
NET INCOME	\$ 253.52	\$ 208.14	\$ 45.38 21.00	

Mar 91981 15.19.32	Super Sales Inc. ACTUAL MONTHLY INCOME STATEMENT				AS OF DATE 09/30/80 PAGE 1
	SEPTEMBER 1980		BUDGET		VARIANCE
Income					
Sales Merchandise					
Merchandise	\$	1,052.09	\$	50.00	\$ 1,002.09 1113.43
Equipment		1,679.45		100.00	1,779.45 1779.45
Total Sales of Goods	\$	2,571.54	\$	150.00	\$ 2,781.54 1463.97
Cost of Goods Sold					
Cost of Merchandise		2,538.68-		91.00-	2,447.68- 2689.76
Cost of Equipment		304.00-		100.00-	404.00- 400.00
Freight In		2.50-		9.00-	6.50 72.22
Total Cost of Goods	\$	3,841.18-	\$	200.00-	\$ 2,841.18- 1428.99
Gross Profit	\$	65.36-	\$	10.00-	\$ 55.36- 936.36
Other Income					
Consulting Fees		477.38		0.00	477.38
Interest Income		0.00		0.00	0.00
Total Other Accounts	\$	477.38	\$	0.00	\$ 477.38
Total Income	\$	487.66	\$	10.00-	\$ 417.66 8176.54
Expenses					
Auto Expenses		383.85		0.00	383.85
Salaries and Wages		105.30		0.00	105.30
Supplies		148.08		0.00	148.08
Rent		80.00		0.00	80.00
Outside Services		50.00		0.00	50.00
Advertising		25.00		0.00	25.00
Other Expenses		2.50		0.00	2.50
Total Expenses	\$	787.53	\$	0.00	\$ 787.53
Mar 91981 15.03.14					
Super Sales Inc. BUDGET MONTHLY INCOME STATEMENT					
MAY 1980					
Y-T-D 1980					
INCOME					
MERCHANDISE	\$	50.00			\$ 150.00
SUPPLIES		60.00			200.00
SERVICES		51.00			155.00
TOTAL INCOME	\$	161.00			\$ 505.00
COST OF GOODS SOLD					
PURCHASES		50.00-			75.00-
OTHER MATERIALS		5.00-			15.00-
TOTAL COST OF GOODS	\$	55.00-			\$ 90.00-
GROSS PROFIT	\$	106.00			\$ 415.00
DEBIT TOTAL		55.00			50.00
CREDIT TOTAL		161.00			505.00
RETAINED EARNINGS		106.00			415.00

SUPER SALES INC. MONTHLY BALANCE SHEET				DATE 12/31/79 PAGE 1	
		DECEMBER 1979	DECEMBER 1978		
ASSETS					
CURRENT ASSETS					
CASH IN BANK	\$	6,175 96	\$	6,872 54	
PETTY CASH		43 26		50 00	
TOTAL CASH	\$	6,219 22	\$	6,922 54	
ACCOUNTS RECEIVABLE		5,632 18		5,171 65	
INVENTORY		14,222 35		6,452 90	
PREPAID EXPENSE		625 25		369 12	
TOTAL OTHER CURRENT ASSETS	\$	20,499 78	\$	11,993 75	
TOTAL CURRENT ASSETS	\$	26,718 00	\$	18,916 29	
PROPERTY & EQUIPMENT		15,487 12		17,832 95	
LESS: DEPRECIATION		10,899 06-		8,628 67-	
NET PROPERTY & EQUIPMENT	\$	4,588 06	\$	9,204 28	
TOTAL ASSETS	\$	31,306 06	\$	28,120 57	
LIABILITIES					
CURRENT LIABILITIES					
ACCOUNTS PAYABLE		2,101 14		2,751 89	
SALES TAX PAYABLE		412 21		703 47	
TOTAL CURRENT LIABILITIES	\$	2,513 35	\$	3,455 36	
LONG TERM LIABILITIES					
NOTES PAYABLE TO BANKS		12,000 00		10,000 00	
OTHER LONGS OUTSTANDING		5,000 00		5,000 00	
TOTAL LONG TERM LIABILITIES	\$	17,000 00	\$	15,000 00	
TOTAL LIABILITIES	\$	19,513 35	\$	18,455 36	
EQUITY					
PAID IN CAPITAL		12,000 00		9,000 00	
RETAINED EARNINGS		4,572 71		593 21	
TOTAL EQUITY	\$	16,572 71	\$	9,593 21	
TOTAL LIABILITIES & EQUITY	\$	36,086 06	\$	28,048 57	

# Accounts Receivable/Invoicing/Sales Analysis

- An On-line interactive System.
- File size limited only by available disk space.
- An Invoice oriented system. Prints the actual Invoice. Up to 51 individual items may be billed on a single invoice.
- Sales Analysis with commission reporting. By product or by sales.
- Mailing and shipping label program, alphabetic or zip code sequence, range selection capability.
- Extends a line item, totals and computes sales Tax if applicable. Taxable and non-taxable item may be mixed on the same invoice.
- If linked to Inventory system, part number will be searched in Inventory Master File and price and description will be displayed on invoice and Inventory updated.
- Maintains a file of terms descriptions for ease of entry.
- Each customer has pre-defined sales tax rate and terms code.
- An Invoice can be entered at any time: before it is ready for billing, when it is ready for billing, after it has been billed, and even after it has been paid.
- Provision provided for progress billing, which keeps track of milestone payments made before the invoice has been paid.
- Reports include: listing of invoices not yet billed, open items (unpaid invoices), closed items (paid invoices), and aging analysis of open items, sales update report, sales analysis and seller summary.
- Customer statements are printed.
- Linked to the General ledger system. Will post to the applicable General Ledger accounts.
- Distribution to up to Twenty sales accounts included. Others at user option.
- Calculates service charges at a user defined rate, based upon outstanding charges after 0, 30, 60, or 90 days.
- Full error checking control, and correction capability.

Rev 11/91 02.06.94		Super Sales Inc. A/R OPEN ITEMS				AS OF DATE 07/31/91 PAGE 1				
INV #	T CUST ORDER #	BILL DATE	INV AMT	SHIP	TAXES	TOTAL	INV PAY	PROG BILL	PROG PAY	PROG DUE
CUST: 0523	CARL SHAWER		SALES YTD	1,953.72	LAST YEAR	0.00	SALESPERSON: 6			
54558 1		7/31/91	845.00	0.00	50.70	895.70	0.00	0.00	0.00	
TOTAL	895.70	1 INVOICES	845.00	0.00	50.70	895.70	0.00	0.00	0.00	
CUST: VTSS	VINCENT TRUE		SALES YTD	19,592.37	LAST YEAR	0.00	SALESPERSON: 3			
54553 1		7/31/91	78.95	0.00	3.54	82.49	50.00	0.00	0.00	
TOTAL	82.49	1 INVOICES	78.95	0.00	3.54	82.49	50.00	0.00	0.00	
GRAND										
TOTAL	928.19	2 INVOICES	923.95	0.00	54.24	978.19	50.00	0.00	0.00	

Rev 11/91 02.07.23		Super Sales Inc. A/R AGING ANALYSIS				AS OF DATE 07/31/91 PAGE 1				
INV #	T CUST ORDER #	BILL DATE	TOTAL DRL	CURRENT	30 DAY	60 DAY	90 DAY	PROG CURR	PR 10-DAY	PROG DUE
CUST: 0523	CARL SHAWER		(213)	456-9632	SALES YTD	1,953.72	LAST YEAR	0.00	SALESPERSON: 6	
54558 1		7/31/91	895.70	895.70	0.00	0.00	0.00	0.00	0.00	
			895.70	895.70	0.00	0.00	0.00	0.00	0.00	
CUST: VTSS	VINCENT TRUE		(415)	981-0023	SALES YTD	19,592.37	LAST YEAR	0.00	SALESPERSON: 3	
54553 1		7/31/91	32.49	32.49	0.00	0.00	0.00	0.00	0.00	
			32.49	32.49	0.00	0.00	0.00	0.00	0.00	
GRAND										
TOTAL			928.19	928.19	0.00	0.00	0.00	0.00	0.00	

06/28/1991 16.01.35		SUPER SALES INC. A/R CLOSED ITEMS				AS OF DATE 09/23/91 PAGE 1				
INV #	T CUST ORDER #	BILL DATE	INV AMT	SHIP	TAXES	TOTAL	INV PAY	PROG BILL	PROG PAY	PROG DUE
CUST: 0029 CHRIS COLLINS										
10862 1	9807H1234	9/12/90	13.00	1.35	0.83	15.18	16.16	0.00	0.00	
10863 1	123456	3/28/90	2.00	0.49	0.00	2.49	2.49	0.00	0.00	
11116 1		12/06/89	50.00	0.00	0.00	50.00	50.00	0.00	0.00	
1238 1		6/06/89	250.00	0.00	0.00	250.00	250.00	0.00	0.00	
1248 1	2365	7/28/89	254.50	15.25	0.00	269.75	269.75	0.00	0.00	
CUST: AL38 JOHN LANGHEHN										
623 1	333	9/23/91	108.00	5.30	0.00	113.30	113.30	0.00	0.00	
10863 1	9807H1234	9/17/90	32.00	1.25	2.06	35.33	35.33	0.00	0.00	
10822 1	12345	3/14/90	12.00	0.00	0.00	12.00	12.00	0.00	0.00	
11112 1	1236	11/22/89	95.95	1.50	0.00	97.45	97.45	0.00	0.00	
11113 1	12345678	11/19/89	8,987.50	4.50	0.00	8,992.00	8,992.00	0.00	0.00	
11114 3		10/09/89	84.50	0.00	0.00	84.50	84.50	0.00	0.00	
1239 2		7/28/89	51.00	3.45	3.05	57.51	57.51-C	0.00	0.00	
1243 1	2365	7/28/89	102.50	25.00	0.00	127.50	127.50	0.00	0.00	
CUST: 9035 BRUCE P. CIPRIAN										
1236 1	1223456789	6/06/89	49.50	3.50	2.97	55.97	55.97	0.00	0.00	
54532 1	0	12/15/89	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
54533 1		12/15/89	56.00	0.00	3.36	59.36	59.36	0.00	0.00	

Rev 11/91 02.03.32		Super Sales Inc. A/R UPDATE				AS OF DATE 07/31/91 PAGE 1			
REC CUST	INV #	CASH	ACCT RECV	SALES INC	DEFER INC	SHIPPING	TAXES	INV AMT	SL TP OP
1 VTSS	54555	50.00	32.49	82.49	0.00	0.00	3.54	78.95	1 1 1
3 CASH	54556	28.94	0.00	28.94	0.00	0.00	1.13	19.73	1 3 1
4 C23	54557	54.95	0.00	54.95	0.00	0.00	0.00	54.95	1 3 1
5 C823	54558	0.00	895.70	895.70	0.00	0.00	50.70	845.00	1 1 1

Rev 11/91 02.03.36		Super Sales Inc. A/R UPDATE				AS OF DATE 07/31/91 PAGE 2			
		INV AMT	SHIP	TAXES	INV TOTAL	INV PAY	PR BILL	PROG PAY	
4 NEW TRANS		998.63	0.00	55.43	1,054.06	125.09	0.00	0.00	
0 INV BILLING TRANS		0.00	0.00	0.00	0.00	0.00	0.00	0.00	
0 INV PAYMENT TRANS		0.00	0.00	0.00	0.00	0.00	0.00	0.00	
0 PROG PAYMENT TRANS		0.00	0.00	0.00	0.00	0.00	0.00	0.00	
0 DELETE TRANS		0.00	0.00	0.00	0.00	0.00	0.00	0.00	
0 MODIFY TRANS		0.00	0.00	0.00	0.00	0.00	0.00	0.00	
GENERAL LEDGER POSTING TOTALS									
ACCT #	NAME				AMOUNT				
11110.0	CASH				125.09				
11110.0	ACCT. RECEIVABLE				928.19				
21100.0	SALES TAX PAYABLE				55.43				
ACCT #	SALES ACCOUNTS				TAX				
71040.0	TAXABLE SALES				95.43				
51070.0	NON-TAXABLE LABOR				20.00				

**Taranto**  
& ASSOCIATES, INC.

P.O. Box 6073 San Rafael, CA 94903 (415) 472-2670  
Outside California 800-227-2868



Buyer's Name: \_\_\_\_\_  
Seller's Name: \_\_\_\_\_  
Date of Sale: \_\_\_\_\_  
Price: \_\_\_\_\_

[illegible]

## STAYMENT

**Turanto**  
**& ASSOCIATES, INC.**  
MICROCOMPUTER SALES & SERVICE  
P O Box 8314 • 11111 Ford Drive  
New Mexico, California 94003

VINCENT TRUE  
TRUE WATERBURY CO.  
1518 BROADWAY  
MILL VALLEY, CA 94543

PAGE 1

07/31/91  
VT55

AMOUNT INCURRED \$

**THE JOURNAL OF THE**

DATE	CHARGES AND CREDITS	PAYMENTS	AMOUNT
7/31/81	REFERENCE INV. NO.	TOTAL	32.45
	94553		32.45
← TOTAL	DUE --!		32.45

TRANSMITTED BY ASSOCIATED PRESS.

Thank You

**Taranto**  
**& ASSOCIATES, INC.**  
MICROCOMPUTER SALES & SERVICE  
P. O. Box 8316 • 121 & Paul Drive  
San Rafael, California 94903

VINCENT TRUE  
TRUE WATERBED CO.  
1518 BROADWAY  
MILL VALLEY, CA 94949

# INVOICE

CHARGE NUMBER 54955 PAGE 1  
DATE OF BIRTH 07/31/81  
DATE OF DEATH 07/31/81

pro.

+

VINCENT TRUE  
TRUE WATERBED CO.  
1518 BROADWAY  
MILL VALLEY, CA 94949

ACCOUNT NO	DATE ORDERED	BILLED VIA	COL #	108 POINT	TERMS	NET 30	UNIT PRICE	AMOUNT
VT55								
1	.0741-0558					*	49.95	49.95
3	.RT415					*	5.00	5.00
	LABOR							20.00
	SUB-TOTAL							78.95
	TAX @ 6.00 %					*		4.74
	PAID							50.00-
							TOTAL	32.49

*Thank You*

ORIGINAL

# Accounts Payable/Purchase Order Programs

- PURCHASE ORDER capability plus other features.
- An On-line interactive system. Vendor and Invoice files are key controlled and immediately accessible. An invoice linked system. Everything revolves around the invoice.
- Generates the Purchase Order and posts the item to Accounts Payable when the goods are received.
- Calculates and prints checks.
- An aging ledger, 0/30/60/90 days, or any other user chosen basis.
- Linked to the General Ledger system. Will post to the applicable General Ledger accounts. Up to 8 distributions available. Automatically creates distribution for freight, discount, and taxes based upon user defined account numbers.
- Reports consist of open and closed item listings, and an aging summary for all open items.
- Job Costing distribution (up to 8) available to link with Payroll/Job Costing System.
- Prints vendor mailing labels.
- Full error checking, control and correction capability.

APR141988 15 32 16		SUPER SALES INC A/P UPDATE REPORT		AS OF DATE 04/15/88 PAGE 1			
		AMOUNT	DISCOUNT	FREIGHT	TAXES	TOTAL	ERRORS
4	INVOICE TRANSACTIONS	1,358.00	14.36-	89.22	6.00	1,459.66	0
0	DELETE TRANSACTIONS	0.00	0.00	0.00	0.00	0.00	0
0	MODIFY TRANSACTIONS	0.00	0.00	0.00	0.00	0.00	0
0	CREDIT MEMO TRANSACTIONS	0.00	0.00	0.00	0.00	0.00	0
0	DEBIT MEMO TRANSACTIONS	0.00	0.00	0.00	0.00	0.00	0
4	TRANSACTIONS	1,358.00	14.36-	89.22	6.00	1,459.66	
G/L POSTINGS							
11110 0	CRSH					277.44-	
21000 0	ACCOUNTS PAYABLE					1,286.22	
	ALL OTHERS					1,459.66	

APR141988 15 34 45		SUPER SALES INC. A/P LEDGER OPEN ITEM LISTING				AS OF DATE 04/15/88 PAGE 1										
VENDOR	INV #	P.O. #	INV DATE	PAY DATE	CX	REG (G/L #)	AMOUNT	DISCOUNT	OTHER	NET DUE	10	20	30	40	>	
JOHN LEWIS						(YEAR TO DATE	0.00)	(LAST YEAR	0.00)							
JL30	8523	1023	5/03/88	5/31/88		0	23.00	0.00	2.53	25.53	X				INV	
	G/L		42700.0	42100.0												
	PMT		2.53	23.00												
ACCOUNT TOTALS							23.00	0.00	2.53	25.53						
VINCENT TRUE						(YEAR TO DATE	0.00)	(LAST YEAR	0.00)							
VT35	98564	1004	3/25/88	4/25/88		0	1,000.00	10.00-	85.69	1,075.69	X				INV	
	G/L		42700.0	42300.0		41100.0										
	PMT		85.69	10.00-		1,000.00										
ACCOUNT TOTALS							1,000.00	10.00-	85.69	1,075.69						
TOTALS							2 INVOICES	1,023.00	10.00-	88.22	1,101.22					
AGING							AMOUNT	DISCOUNT								
UNDER 10 DAYS							1,101.22	10.00-								
UNDER 20 DAYS							0.00	0.00								
UNDER 30 DAYS							0.00	0.00								
UNDER 40 DAYS							0.00	0.00								
OVER 40 DAYS							0.00	0.00								
TOTAL							1,101.22	10.00-								
THIS REPORT INCLUDES INVOICES FROM: 3/25/88 TO 6/01/88																
OPEN	INVOICES	2														
CLOSED	INVOICES	3														
DELETED	INVOICES	0														
TOTAL	INVOICES	5														

APR141988 15 33 46		SUPER SALES INC. A/P LEDGER CLOSED ITEM LISTING					AS OF DATE 04/15/88 PAGE 1								
VENDOR		INV #	P.O. #	INV DATE	PAY DATE	CX REG (G/L #)	AMOUNT	DISCOUNT	OTHER	NET DUE	10	20	30	40	>
ORD	123456	156	4/15/88	4/18/88		1003	300.00	3.00-	8.50	305.50					INV
	G/L	42700.0		42100.0											
	PMT	2.50		303.00											
OC9	456	1126	3/25/88	4/01/88		1001 42000.0	235.00	2.36-	0.00	233.44					INV
TOTALS							535.00	5.36-	8.50	538.94					
THIS REPORT INCLUDES INVOICES FROM 3/15/88 TO 6/01/88 <sup>20</sup>															
OPEN	INVOICES	3													
CLOSED	INVOICES	2													
DELETED	INVOICES	0													
TOTAL	INVOICES	5													

**Taranto**

& ASSOCIATES, INC.

P.O. Box 6073 San Rafael, CA 94903 (415) 472-2670  
Outside California 800-227-2868

MAY14/1980  
15 23 35

SUPER SALES INC.  
LIST OF VENDORS

AS OF DATE 04/15/80  
PAGE 1

CODE	NAME ADDRESS	ADDRESS ADDRESS - ZIP	PHONE NO.
CC9	CHRIS COLUMBUS CINCINNATI, OHIO	123 GENDR ST. 32456	(209) 555-1754
CS23	CARL SHAWER 50 MURRAY AVE.	WESTERN CARRIAGE CO. LOS ANGELES, CA 90123	(213) 456-9632
JL38	JOHN LENNON 122 PARK ST.	AUTO SALES & LEASING RENO, NV 89726	(603) 924-0638
OC35	ORVAL P. ORMAN 5 WOODLAND CT	WIDGET MFG. CO SAN FRANCISCO, CA 94115	(415) 435-1356
VT35	VINCENT TRUE 1618 BROADWAY	TRUE WATERBED CO. MILL VALLEY, CA 94549	(415) 981-0023

MAY14/1980  
15 38 20

SUPER SALES INC.  
A/P TRANSACTIONS PRINT

AS OF DATE 04/15/80  
PAGE 1

NO	VENDOR	INV	P. O. #	C. REG	INV DATE	PAY DATE	AMOUNT	DISCOUNT	FREIGHT	TAXES	TOTAL	
1	TARL	111	0	0	1.01.81	1.01.80	100.00	2.00-	1.00	6.00	105.00	NEW INVOICE
	G/L *	42700 0					42100 0					
	AMT	1.00					104.00					
2	JL38	8523	1023	0	5.03.80	5.31.80	23.00	0.00	2.53	0.00	25.53	NEW INVOICE
	G/L *	42700 0					42100 0					
	AMT	2.53					23.00					
3	VT35	90564	1004	0	3.25.80	4.25.80	1.000.00	10.00-	85.69	0.00	1.075.69	NEW INVOICE
	G/L *	42700 0					42300 0					
	AMT	85.69					1.000.00					
4	OC9	456	1126	1001	3.25.80	4.01.80	235.00	2.36-	0.00	0.00	233.44	NEW INVOICE
	G/L *	42000 0										
	AMT	233.44										
TOTALS							4 INVOICE TRANSACTIONS	1,358.00	14.36-	89.22	6.00	1,439.66
							0 DELETE TRANSACTIONS	0.00	0.00	0.00	0.00	0.00
							0 MODIFY TRANSACTIONS	0.00	0.00	0.00	0.00	0.00
							0 CR MEMO TRANSACTIONS	0.00	0.00	0.00	0.00	0.00
							0 DB MEMO TRANSACTIONS	0.00	0.00	0.00	0.00	0.00
TOTAL							4 TRANSACTIONS	1,358.00	14.36-	89.22	6.00	1,439.66
BEGINNING REC #												
ENDING REC #												

Oct20/1981  
16.06.31

Super Sales Inc.  
A/P CHECK REGISTER

AS OF DATE 09/24/81  
PAGE 1

DATE	INV NO.	P. O. NO.	AMOUNT	DISCOUNT	FREIGHT	TAXES	NET AMT	CHECK NO.
REGISTER	4	CC9	CHRIS COLUMBUS					
6/09/81	789	0	50.00				50.00	
1 ITEM			50.00				50.00	
REGISTER	5	OC35	ORVAL P. ORMAN					
6/09/81	456	0	300.00	3.00-	2.50	6.00	305.50	
1 ITEM			300.00	3.00-	2.50	6.00	305.50	
TOTALS			350.00	3.00-	2.50	6.00	355.50	

DATE	DESCRIPTION	AMOUNT	CHECK DEDUCTION	NET AMOUNT										
6/01/79	12345 BRICKS \$12024.00 LESS \$120.00- DISC			\$11904.00										
<table border="1"> <thead> <tr> <th>CHECK DATE</th> <th>CONTROL NUMBER</th> <th>TOTALS</th> <th>AMOUNT</th> </tr> </thead> <tbody> <tr> <td>6/15/79</td> <td></td> <td>\$12024.00 LESS \$120.00- DISC</td> <td>\$11904.00</td> </tr> </tbody> </table>					CHECK DATE	CONTROL NUMBER	TOTALS	AMOUNT	6/15/79		\$12024.00 LESS \$120.00- DISC	\$11904.00		
CHECK DATE	CONTROL NUMBER	TOTALS	AMOUNT											
6/15/79		\$12024.00 LESS \$120.00- DISC	\$11904.00											
REG. NO 3      AAAAA      PAGE 1 OF 1														
<table border="1"> <thead> <tr> <th colspan="2">CHECK</th> <th>DATE</th> <th>CONTROL NO</th> <th>AMOUNT</th> </tr> </thead> <tbody> <tr> <td colspan="2">           **ELEVEN THOUSAND**            **NINE HUNDRED FOUR DOLLARS AND NO CENTS**         </td> <td>6/15/79</td> <td>3</td> <td>****11904.00</td> </tr> </tbody> </table>					CHECK		DATE	CONTROL NO	AMOUNT	**ELEVEN THOUSAND** **NINE HUNDRED FOUR DOLLARS AND NO CENTS**		6/15/79	3	****11904.00
CHECK		DATE	CONTROL NO	AMOUNT										
**ELEVEN THOUSAND** **NINE HUNDRED FOUR DOLLARS AND NO CENTS**		6/15/79	3	****11904.00										
PAY TO THE ORDER OF      AAAAA ONE ANY STREET SAN RAFAEL, CA 94903														
AUTHORIZED SIGNATURE														

# Payroll/Job Costing Programs

- Computes regular, overtime, and piece work pay.
- Keeps employee file maintenance, figures taxes and deductions.
- Prints checks, journal, 941-A & W-2 forms.
- Breaks out individual job costs. System is available with or without this feature.
- After the fact payroll included for accountants.
- Tips and meals included for restaurants or other.
- Performs file maintenance, pay data entry and verification, computation of pay and deduction amounts and printing of reports and forms.
- Employees may be hourly or salaried.
- Employees can receive vacation pay, holiday pay, piecework pay and overtime pay. In addition special taxable and non-taxable lump sums can be paid on a one time or recurring basis.
- Miscellaneous deductions can be selected on a one time or recurring basis.
- Paychecks may be written outside the system and the data may be incorporated into the files for inclusion in historical records, payroll journals, and tax forms.
- Full computation of all taxes; Federal, State, etc. Can do multiple states.
- Maintains and reports cumulative and historical record on a quarterly and yearly basis.
- Up to 600 employees in multiple departments.

MAY 21.988 13.44.36		SUPER SALES INC. P/R DEDUCTION FILE		AS OF DATE 04/15/88 PAGE 1	
EMPLOYEE	TR	TC	FREQ	DESCRIPTION	RATE/PMT
9	2	1	1	HOSPITAL	5.00 *****
23	1	1	0	EXTRA	50.00 *****
23	2	1	1	OTHER	10.00 *****

MAY 21.988 13.43.37		SUPER SALES INC. P/R TRANSACTION REPORT		AS OF DATE 04/15/88 PAGE 1	
LOC.	EMP.	DAY	PT	HOURS	AMOUNT
1	9	16	1	40.00	
2	9	16	5	0.00	
3	9	16	0		10.00
				40.00	
4	23	16	1	40.00	
5	23	16	2	10.00	
6	23	16	3	0.00	
7	23	16	4	3.00	9.00
8	23	16	5	6.00	
9	23	16	7		20.00
				67.00	

MAY 31.988 12.21.54		SUPER SALES INC. PAYROLL JOURNAL 04/01/88 - 04/15/88					AS OF DATE 04/15/88 PAGE 1					
EMP. NO.	9	NAME	CHRIS COLUMBUS		SS #	111-22-3333	STATUS	5	DATE/EMP	4/01/88	PAY RATE	5.0000
		ROOM:			EMPLOYEE TYPE	1	FED-EX	1	CHECK NO.	1001	SEC RATE	0.0000
					EMP. CLASS	2	ST-EX	1	CHECK DATE#	4/15/88	E. I. C.	1
					INS. CLASS	0	ADD-EX	0	VAC HOURS	0.00		
					STATE CODE	5	CITY	0	RESIDENT	0		
CURRENT	REG HRS	REG PAY	O.T. HRS	O.T. PAY	P.M. HRS	P.M. PAY	TIPS PAY	VAC HRS	VAC PAY	OTHER PAY	MEALS	
MTD	40.00	200.00	0.00	60.00	0.00	0.00	0.00	0.00	0.00	0.00	10.00	
QTD	40.00	200.00	0.00	60.00	0.00	0.00	0.00	0.00	0.00	0.00	10.00	
YTD	40.00	200.00	0.00	60.00	0.00	0.00	0.00	0.00	0.00	0.00	10.00	
CURRENT	NON-TRX	E. I. C.	FED W/H	ST. W/H	F. I. C. R.	S. D. I.	CITY	OTHER DED	TOTAL DED	NET PAY	TOTAL PAY	
MTD	0.00	0.00	26.30	0.00	16.35	0.00	0.00	15.00	57.05	212.15	270.00	
QTD	0.00	0.00	26.30	0.00	16.35	0.00	0.00	15.00	57.05	212.15	270.00	
YTD	0.00	0.00	26.30	0.00	16.35	0.00	0.00	15.00	57.05	212.15	270.00	
EMP. NO.	23	NAME	CARL SHAYER		SS #	213-45-6963	STATUS	0	DATE/EMP	4/01/88	PAY RATE	400.0000
		ROOM:			EMPLOYEE TYPE	0	FED-EX	2	CHECK NO.	1002	SEC RATE	0.0000
					EMP. CLASS	1	ST-EX	2	CHECK DATE#	4/15/88	E. I. C.	2
					INS. CLASS	1	ADD-EX	0	VAC HOURS	0.00		
					STATE CODE	5	CITY	0	RESIDENT	1		
CURRENT	REG HRS	REG PAY	O.T. HRS	O.T. PAY	P.M. HRS	P.M. PAY	TIPS PAY	VAC HRS	VAC PAY	OTHER PAY	MEALS	
MTD	0.00	400.00	14.00	96.92	3.00	9.00	20.00	10.00	0.00	50.00	0.00	
QTD	0.00	400.00	14.00	96.92	3.00	9.00	20.00	10.00	0.00	50.00	0.00	
YTD	0.00	400.00	14.00	96.92	3.00	9.00	20.00	10.00	0.00	50.00	0.00	
CURRENT	NON-TRX	E. I. C.	FED W/H	ST. W/H	F. I. C. R.	S. D. I.	CITY	OTHER DED	TOTAL DED	NET PAY	TOTAL PAY	
MTD	0.00	0.00	66.57	0.00	35.30	0.00	0.00	30.00	131.87	444.05	575.92	
QTD	0.00	0.00	66.57	0.00	35.30	0.00	0.00	30.00	131.87	444.05	575.92	
YTD	0.00	0.00	66.57	0.00	35.30	0.00	0.00	30.00	131.87	444.05	575.92	

MAY 31.988 12.23.30		GRAND TOTALS PAYROLL JOURNAL 04/01/88 - 04/15/88				AS OF DATE 04/15/88				PAGE 2	
	REG HRS	REG PAY	O.T. HRS	O.T. PAY	P.M. HRS	P.M. PAY	TIPS PAY	VAC HRS	VAC PAY	OTHER PAY	MEALS
CURRENT	40.00	600.00	22.00	156.92	3.00	9.00	20.00	10.00	0.00	50.00	10.00
MTD	40.00	600.00	22.00	156.92	3.00	9.00	20.00	10.00	0.00	50.00	10.00
QTD	40.00	600.00	22.00	156.92	3.00	9.00	20.00	10.00	0.00	50.00	10.00
YTD	40.00	600.00	22.00	156.92	3.00	9.00	20.00	10.00	0.00	50.00	10.00
	NON-TRX	E.I.C.	FED W/H	ST. W/H	F.I.C.R.	S.D.I.	CITY	OTHER DED	TOTAL DED	NET PAY	TOTAL PAY
CURRENT	0.00	0.00	92.87	0.00	51.05	0.00	0.00	-15.00	129.72	656.20	845.92
MTD	0.00	0.00	92.87	0.00	51.05	0.00	0.00	-15.00	129.72	656.20	845.92
QTD	0.00	0.00	92.87	0.00	51.05	0.00	0.00	-15.00	129.72	656.20	845.92
YTD	0.00	0.00	92.87	0.00	51.05	0.00	0.00	-15.00	129.72	656.20	845.92

**Taranto**

& ASSOCIATES, INC.

P.O. Box 6073 San Rafael, CA 94903 (415) 472-2670  
Outside California 800-227-2868

01/28/81  
17.34.85

Super Sales Inc.  
EMPLOYEE ACTIVITIES 1/5/81 - 8/31/81

AS OF DATE 8/31/81

PAGE 1

01/28/81  
17.31.18

Super Sales Inc.  
JOB COSTING 8/15/81 - 8/31/81

AS OF DATE 8/31/81

PAGE 1

EMPLOYEE NAME

JOB DESCRIPTION

MTD HOURS

JOB

STARTED

COMPLETED

TYPE

1 JOHN JONES

1111 FIRST REG. JOB

51.15

EMPLOYEE NAME

COST-1

MTD HOURS

COST

4 NOT ON FILE

EMPLOYEE TOTALS

0.00

9 NOT ON FILE

COST-2

MTD HOURS

COST

9 NOT ON FILE

EMPLOYEE TOTALS

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23 JOHN JONES

COST-2

MTD HOURS

COST

23 JOHN JONES

EMPLOYEE TOTALS

33.49

9998 NOT ON FILE

COST-2

MTD HOURS

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EMPLOYEE TOTALS

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JOB TOTALS

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# Accounts Receivable Balance Forward

- Not invoice oriented. Each transaction is a separate item and not related to any other.
- Transactions are discarded at the end of a month.
- Full recurring transaction facility. No need to re-enter regular periodic charges.
- High speed, High volume system. Up to 2000 customers and 11,000 monthly transactions.
- Aged Statements. Full service charge facility.
- Mailing and shipping label program, alphabetic or zip code sequence, range selection capability.
- Cash or accrual basis.
- Linked to the General Ledger system, with full departmental fund accounting.
- Ideal for Credit Cards, Retail Stores, Country Clubs, Churches, Etc.

NOV181988 09.46.49		Super Sales Inc. CUSTOMER ANALYSIS - With Balances				AS OF DATE 10/06/88 PAGE 1		
CUST	REFERENCE	BALANCE DUE DATE	DP SL	CURRENT AMOUNT	30 DAYS	60 DAYS	90 DAYS	SERV. CHARGES
CC9 Chris Columbus		(0) - 0	SALES 2	LIMIT	300	LAST ACTIVE 10/06/88		
	45678	10/06/88	2 1	60.00-				
OPEN	0	AGING STATUS	1,845.20	60.00-	0.00	1,185.20	0.00	17.16
-----								
JL38 JOHN LENNON		(415) 333-1212	SALES 1	LIMIT 999.999	LAST ACTIVE 10/06/88			
	457	10/06/88	4 0	50.00-				
	23459	10/06/88	1 1	51.00				
OPEN	0	AGING STATUS	2,167.50	53.00	0.00	239.50	1,875.00	0.00
-----								
0035 ORVEL P. ORMAN		(0) - 0	SALES 1	LIMIT	500	LAST ACTIVE 10/06/88		
	1111111	10/06/88	1 1	27.00				
	21345	10/06/88	1 1	80.00				
	998	10/06/88	4 0	750.00-				
	999	10/06/88	4 1	200.00-				
OPEN	0	AGING STATUS	3,212.00	107.00	0.00	55.00	2,050.00	0.00
-----								
VT35 VINCENT TRUE		(415) 333-8909	SALES 3	LIMIT	500	LAST ACTIVE 8// 1		
	456	10/06/88	4 1	1,000.00-				
	20136	10/06/88	1 1	39.19				
		10/06/88	5 1	20.00-				
OPEN	0	AGING STATUS	2,107.19	39.19	0.00	80.00	1,908.00	0.00
-----								
TOTALS			8,531.89	139.19	0.00	1,487.70	6,905.00	13.16

NOV181988 10.52.17		Super Sales Inc. CUSTOMER ACTIVITY REPORT		AS OF DATE 10/06/88 PAGE 1			
CODE	NAME	LAST ACTIVITY BALANCE DUE	CURRENT YEAR CURRENT	LAST YEAR 30 DAYS	60 DAYS	90 DAYS	SERVICE CHRG
CC9	Chris Columbus	10/06/88 1,185.20	70,356.12 0.00	0.00 0.00	0.00 1,185.20	0.00 0.00	13.16
JL38	JOHN LENNON	10/06/88 2,164.50	9.00 0.00	0.00 0.00	0.00 239.50	0.00 1,925.00	0.00
0035	ORVEL P. ORMAN	10/06/88 4,055.00	0.00 0.00	0.00 0.00	0.00 55.00	0.00 4,000.00	0.00
VT35	VINCENT TRUE	8// 0 3,090.00	0.00 0.00	0.00 0.00	0.00 80.00	0.00 3,000.00	35.00
TOTALS		10,412.70	70,375.12 0.00	0.00 0.00	0.00 1,487.70	0.00 8,925.00	48.16

NOV181988 09.45.01		Super Sales Inc. UPDATE REPORT		AS OF DATE 10/06/88 PAGE 1	
	ITEM AMOUNT	TAXES	SHIPPING	ITEM TOTAL	
4	BILLING TRANSACTIONS	100.06	17.63	1.50	199.19
1	CREDIT MEMO TRANSACTIONS	60.00-	0.00	0.00	60.00-
0	DEBIT MEMO TRANSACTIONS	0.00	0.00	0.00	0.00
4	PAYMENT TRANSACTIONS	2,000.00-	0.00	0.00	2,000.00-
1	CRED SERV CHG TRANSACTIONS	20.00-	0.00	0.00	20.00-
GENERAL LEDGER POSTING TOTALS					
ACT 0	NAME	AMOUNT			
11110.0	CASH	2,000.00			
11300.0	ACCOUNTS RECEIVABLE	1,880.01-			
21400.0	SALES TAX PAYABLE	17.63			
42700.0	SHIPPING	1.50-			
21700.0	SERV CHRG BILLED	20.00-			
ACT 0	SALES ACCOUNTS	TAX	AMOUNT		
31310.0	CALIFORNIA	17.63	120.06		

**Taranto**

& ASSOCIATES, INC.

P.O. Box 6073 San Rafael, CA 94903 (415) 472-2670  
Outside California 800-227-2868

NOV 01 1980  
10.53.21

Super Sales Inc.  
LIST OF CUSTOMERS

AS OF DATE 10/08/80  
PAGE 1

CODE	NAME ADDRESS	ADDRESS ADDRESS - ZIP	PHONE NO. SLS CRED
CC9	Chris Columbus Cincinnati, OH	123 GENDR ST.	(8) - 8 33123 2 2
JL3	JOHN LENNON NEW LONDON, CT	PICARDILLY CIRCLE	(415) 555-1212 81598 1 1
DOSS	ORVEL P. ORMAN 2345 Woodland Ave.	Widget Manufacturing San Francisco, CA	(8) - 8 94128 1 3
VT35	VINCENT TRUE 69 Canal St.	Leaky Waterland Co. Watertown, CT	(415) 555-8989 83145 3 3

**Taranto & Associates**  
COMPUTER SYSTEMS SERVICES  
P O Box 6073 San Rafael, California 94903  
Ph (415) 472 2670

## STATEMENT

DATE	10/08/80
ACCOUNT NUMBER	0035

No 1301  
PAGE 1

ORVEL P. ORMAN  
Widget Manufacturing  
2345 Woodland Ave.  
San Francisco, CA 94128

AMOUNT ENCLOSED \$ \_\_\_\_\_

RETURN THIS PORTION WITH PAYMENT

DATE	CHARGES AND CREDITS	AMOUNT
	BALANCE FORWARD	4,055.00
10/08/80	LLLLLLLL CHARGE	27.00
10/08/80	21345 CHARGE	90.00
10/08/80	998 PAYMENT	750.00-
10/08/80	999 PAYMENT	200.00-
	SERVICE CHARGE	43.05
	NEW BALANCE DUE	3,255.05

CURRENT	30 DAYS	60 DAYS	90 DAYS	PAY LAST AMOUNT IN THIS COLUMN
150.05	0.00	55.00	3,050.00	

Taranto & Associates

*Thank You*

# Inventory Control System

- An on-line, interactive stock control system.
- Up to 15,000 items with full integration to both our Invoicing and General Ledger Systems.
- Screen Inquiry.
- Selective report printing, by range of vendor and/or range of part code. Cost data suppressible.
- This system has been designed with full recognition that Inventory Control is frequently unique from company to company.
- Easily adaptable to many users.
- Easy to use. Full error checking and prompting. Instruction manual provided. Fully warranted to perform as specified.
- Up to 12 position part code.

01/28/1981 16.18.02		Super Sales Inc. SALES REPORT		AS OF DATE 09/24/81 PAGE 1		
ITEM NUMBER	DESCRIPTION	LOCATION	VENDOR	CURRENT	YEAR TO DATE	PRIOR YEAR
R3BBL5	BEND LINK SET			53	53	0
A3CP	3 GAS PIPE			82	82	0
ARM	RIGA MISTOP			59	59	0
ACT-808-2A	CHROMOTHERM			47	47	0
AMON	MONIDISTAT			17	17	0
ASGF2200	SP. GARD FICTER			75	75	0
AWSB	WITH SOB BACE			7	7	0
BRAPP	RR/AP BOOKS		DSB	796	796	2
BCP	COMMON PROGRAMS		DSB	0	0	0
BGL	GL BOOKS		DSB	3,665	3,665	0
BIN	INVOICING BOOKS		TAR	230	230	0
BPR	PAYROLL BOOKS		DSB	148	148	0
CRTFILM	CRT FILM		SM	40	40	0
DSB1	SECOND CUTS	5000 M/T	ACOF	16,254	16,254	0
D740-BLC	8" DISKS		SM	0	0	0
D740-BGB	8" DISKS		SM	72-	72-	0
D740-BGC	8" DISKS		SM	0	0	0
D740-BWP	8" DISKS		SM	0	0	0
D740/2-BGB	8" DISKS		SM	0	0	0
D740/2-BGC	8" DISKS		SM	0	0	2
D740BHC	HEAD CLEANER		SM	0	0	0
D741-BLC	8" DISKS		SM	1,200	1,200	0
D741-BGB	8" DISKS		SM	1,249	1,249	0
D744-BLC	5 1/4" DISKS		SM	277	277	2
D744-BGB	5 1/4" DISKS		SM	175	175	0
D744BHC	HEAD CLEANER		SM	0	0	0
DUCS	LIBRARY CASES		SM	0	0	0
DUCB	LIBRARY CASES		SM	0	0	0
TOTAL SALES				24,301	24,301	0

Dec 61980 17.31.39		Super Sales Inc. INVENTORY TRANSACTION LISTING		AS OF DATE 12/06/80 PAGE 1	
	ITEM NUMBER	DATE	OP TRANS	QUANTITY	AMOUNT
Record 1	BCP	12/06/80	3 Receipt	4	36.00
Record 2	BIN	12/06/80	4 Sale	3	30.00
Record 3	BGL	12/06/80	1 Modification	1	30.00
Record 4	BGL	12/06/80	2 Order	15	30.00
Record 5	BPR	12/06/80	5 Return	1	12.00

## Taranto

& ASSOCIATES, INC.

P.O. Box 6073 San Rafael, CA 94903 (415) 472-2670

Outside California 800-227-2868

Aug 11/81  
03.01.42

Super Sales Inc.  
INVENTORY UPDATE REPORT

AS OF DATE 07/31/81  
PAGE 1

ITEM NUMBER	DESCRIPTION	DATE	OP TRNS	ON ORDER	ON HAND	COST	SALES	MARGIN
D741-08B	8" DISKS	7/31/81	PRIOR AMOUNT A Sale	0 1-	50 1-	41.50	49.95	
			TOTALS	0	49	41.50	49.95	17 %
DUCS	LIBRARY CASES	7/31/81	PRIOR AMOUNT A Sale	0 5-	10 5-	12.00	19.75	
			TOTALS	0	5	12.00	19.75	39 %
H000	8" DISK DRIVE	7/31/81	PRIOR AMOUNT A Sale	0 1-	2 1-	591.50	845.00	
			TOTALS	0	1	591.50	845.00	30 %
H15D1A	ISOLATOR/SUPPL.	7/31/81	PRIOR AMOUNT A Sale	10 1-	0 1-	27.48	54.95	
			TOTALS	10	1-	27.48	54.95	50 %
RT41S	MICROLINE 80	7/31/81	PRIOR AMOUNT A Sale	0 3-	59 3-	5.64	9.00	
			TOTALS	0	36	5.64	9.00	37 %
TRANSACTION UPDATE TOTALS						678.12	978.65	31 %

Dec20/1981  
16.25.15

Super Sales Inc.  
INVENTORY REPORT

AS OF DATE 09/24/81  
PAGE 1

ITEM NUMBER	DESCRIPTION	LOCATION	VENDOR	ON ORDER	ON HAND	COST	VALUE	PRICE	POINT	QUANTITY
A00BL5	BOND LINK SET			0	4	50.00	200.00	50.00	0	0
A00P	3 GAS PIPE			0	1,900	0.31	595.00	0.48	0	0
ARM	AIR MISTOP			6	2	48.00	96.00	58.97	0	0
ACT-000-2A	CHROMOTHERM			100	51	41.00	2,091.00	46.50	0	0
AMON	MONITORISTAT			0	1	15.00	15.00	17.27	0	0
ASCF2200	SP. CARD FICTER			1	2	70.00	140.00	75.00	0	0
AW5B	WITH SOB BRACE			60	24	5.00	120.00	6.53	0	0
BAWAP	BAWAP BOOKS		OSB	0	10	15.00	150.00	20.00	0	0
BCP	COMMON PROGRAMS		OSB	4-	9	8.17	73.53	12.50	0	0
BEL	BL BOOKS		OSB	11	10	10.92	109.24	21.00	11	20
BIN	INVOICING BOOKS		TRR	0	29	0.00	0.00	10.00	0	0
BPR	PRYROLL BOOKS		OSB	0	9	8.25	74.25	20.00	0	0
CRTFILM	CRT FILM		3M	0	2-	9.25	0.00	19.95	0	0
D501	SECOND CUTS	5000 M/T	ACOF	9,000	0	0.14	0.00	0.00	0	0
D740-0LC	8" DISKS		3M	0-	13	25.00	325.00	79.95	0	0
D740-0SB	8" DISKS		3M	0	11	22.50	247.50	55.95	0	0
D740-0SC	8" DISKS		3M	0	0	21.00	0.00	34.95	0	0
D740-0AP	8" DISKS		3M	0	27	22.50	607.50	79.95	0	0
D740/2-0SB	8" DISKS		3M	0	1	39.50	39.50	61.95	0	0
D740/2-0SC	8" DISKS		3M	0	7	38.00	266.00	60.95	0	0
D7400HC	HEAD CLEANER		3M	0	20	15.00	420.00	25.00	0	0
D741-0LC	8" DISKS		3M	0	8	34.00	272.00	55.95	0	0
D741-0SB	8" DISKS		3M	0	12	31.50	378.00	49.95	0	0
D744-0LC	5 1/4" DISKS		3M	0	36	25.00	900.00	38.95	0	0
D744-0SB	5 1/4" DISKS		3M	0	11	22.50	247.50	35.95	0	0
D7440HC	HEAD CLEANER		3M	0	19	15.00	285.00	25.00	0	0
DUCS	LIBRARY CASES		3M	0	10	2.40	24.00	3.95	0	0
DUCB	LIBRARY CASES		3M	0	11	2.40	26.40	3.95	0	0
TOTAL COST OF INVENTORY					2,243		7,702.42			
TOTAL COST OF ON ORDER				9,174			6,138.16			